INDUSTRY MARKET STATISTICS (4G OPERATORS SUBSCRIPTION I

| 4G DATA SUBSCRIPTION TREND 2019 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 |
|---|---|---|---|---|---|---|
| SURFLINE | 54,585 | 53,210 | 51,350 | 50,292 | 49,549 | 48,432 |
| BLU | 345 | 340 | 345 | 325 | 303 | 284 |
| BROADBAND HOME | 1,050 | 1,100 | 1,083 | 1,067 | 1,067 | 1,060 |
| MTN | 1,113,444 | 1,152,083 | 1,252,516 | 1,325,302 | 1,377,626 | 1,498,219 |
| VODAFONE | | | 24,950 | 59,351 | 64,837 | 82,959 |
| TELESOL | | | 1,323 | 1,343 | 1,613 | 1,543 |
| TOTAL | **1,169,424** | **1,206,733** | **1,331,567** | **1,437,680** | **1,494,995** | **1,632,497** |
| **MONTH ON MONTH GROWTH** | 3.63% | 3.19% | 10.34% | 7.97% | 3.99% | 9.20% |
| | | | | | | |
| **MONTH ON MONTH GROWTH PER OPERATOR** | | | | | | |
| SURFLINE | -1.00% | -2.52% | -3.50% | -2.06% | -1.48% | -2.25% |
| BLU | -0.58% | -1.45% | 1.47% | -5.80% | -6.77% | -6.27% |
| BROADBAND HOME | -95.82% | 4.76% | -1.55% | -1.48% | 0.00% | -0.66% |
| MTN | 6.25% | 3.47% | 8.72% | 5.81% | 3.95% | 8.75% |
| VODAFONE | | | | 137.88% | 9.24% | 27.95% |
| TELESOL | | | | 1.51% | 20.10% | -4.34% |
| | | | | | | |
| **POPULATION** | **29,533,801** | **29,592,869** | **29,652,054** | **29,711,358** | **29,770,781** | **29,830,323** |
| GROWTH RATE | | | | | | |
| **PENETRATION** | | | | | | |
| BWA (4G) DATA | 3.96% | 4.08% | 4.49% | 4.84% | 5.02% | 5.47% |
| | | | | | | |
| **MARKET SHARE PER OPERATOR** | | | | | | |
| **SURFLINE** | 4.67% | 4.41% | 3.86% | 3.50% | 3.31% | 2.97% |
| **BLU** | 0.03% | 0.03% | 0.03% | 0.02% | 0.02% | 0.02% |
| **BROADBAND HOME** | 0.09% | 0.09% | 0.08% | 0.07% | 0.07% | 0.06% |
| **MTN** | 95.21% | 95.47% | 94.06% | 92.18% | 92.15% | 91.77% |
| **VODAFONE** | | | 1.87% | 4.13% | 4.34% | 5.08% |
| **TELESOL** | | | 0.10% | 0.09% | 0.11% | 0.09% |
| **TOTAL** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** |

FOR DECEMBER 2019)

| Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 |
|---|---|---|---|---|---|
| 48,081 | 47,492 | 46,462 | 45,346 | 43,777 | 43,735 |
| 265 | 244 | 235 | 235 | 225 | 225 |
| 1,060 | 1,060 | 1,058 | 1,058 | 1,058 | 1,058 |
| 1,575,893 | 1,658,704 | 1,708,888 | 1,765,387 | 1,957,512 | 2,173,862 |
| 109,511 | 125,586 | 145,320 | 145,520 | 148,306 | 161,892 |
| 1,581 | 1,744 | 1,600 | 1,821 | 2,201 | 2,104 |
| **1,736,391** | **1,834,830** | **1,903,563** | **1,959,367** | **2,153,079** | **2,382,876** |
| 6.36% | 5.67% | 3.75% | 2.93% | 9.89% | 10.67% |
| | | | | | |
| | | | | | |
| -0.72% | -1.23% | -2.17% | -2.40% | -3.46% | -0.10% |
| -6.69% | -7.92% | -3.69% | 0.00% | -4.26% | 0.00% |
| 0.00% | 0.00% | -0.19% | 0.00% | 0.00% | 0.00% |
| 5.18% | 5.25% | 3.03% | 3.31% | 10.88% | 11.05% |
| 32.01% | 14.68% | 15.71% | 0.14% | 1.91% | 9.16% |
| 2.46% | 10.31% | -8.26% | 13.81% | 20.87% | -4.41% |
| | | | | | |
| **29,889,983** | **29,949,763** | **30,009,663** | **30,069,682** | **30,129,822** | **30,190,081** |
| | | | | | |
| | | | | | |
| 5.81% | 6.13% | 6.34% | 6.52% | 7.15% | 7.89% |
| | | | | | |
| | | | | | |
| 2.77% | 2.59% | 2.44% | 2.31% | 2.03% | 1.84% |
| 0.02% | 0.01% | 0.01% | 0.01% | 0.01% | 0.01% |
| 0.06% | 0.06% | 0.06% | 0.05% | 0.05% | 0.04% |
| 90.76% | 90.40% | 89.77% | 90.10% | 90.92% | 91.23% |
| 6.31% | 6.84% | 7.63% | 7.43% | 6.89% | 6.79% |
| 0.09% | 0.10% | 0.08% | 0.09% | 0.10% | 0.09% |
| **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** |