INDUSTRY MARKET STATISTICS (MNOS MOBILE DATA (2G & 3G) SUBSCRIPTION FOR DECEMBER 2019)

MNOs MOBILE DATA (2G & 3G) SUBSCRIPTION TRENDS 2019	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
AIRTELTIGO	6,379,353	6,163,308	6,014,533	5,427,162	4,967,799	4,538,578	4,068,910	4,130,160	4,158,417	4,174,264	4,143,680	4,110,972
SCANCOM (MTN)	15,985,229	15,683,039	16,382,358	16,719,004	17,218,938	18,157,626	17,823,956	18,063,595	17,688,441	17,487,913	18,859,017	20,086,336
VODAFONE MOBILE	4,289,268	4,232,364	4,144,139	4,033,467	4,009,155	3,996,548	3,929,251	3,817,131	3,620,908	3,513,525	3,392,051	3,539,078
GLO MOBILE	246,726	258,827	256,740	254,457	256,405	254,537	256,942	256,355	256,690	265,535	266,844	269,153
TOTAL MOBILE	**26,900,576**	**26,337,538**	**26,797,770**	**26,434,090**	**26,452,297**	**26,947,289**	**26,079,059**	**26,267,241**	**25,724,456**	**25,441,237**	**26,661,592**	28,005,539
MONTH OVER MONTH GROWTH	2.74%	-2.09%	1.75%	-1.36%	0.07%	1.87%	-3.22%	0.72%	-2.07%	-1.10%	4.80%	5.04%
MONTH OVER MONTH GROWTH												
AIRTELTIGO	4.98%	-3.39%	-2.41%	-9.77%	-8.46%	-8.64%	-10.35%	1.51%	0.68%	0.38%	-0.73%	-0.79%
SCANCOM (MTN)	2.20%	-1.89%	4.46%	2.05%	2.99%	5.45%	-1.84%	1.34%	-2.08%	-1.13%	7.84%	6.51%
VODAFONE MOBILE	1.81%	-1.33%	-2.08%	-2.67%	-0.60%	-0.31%	-1.68%	-2.85%	-5.14%	-2.97%	-3.46%	4.33%
GLO MOBILE	-2.38%	4.90%	-0.81%	-0.89%	0.77%	-0.73%	0.94%	-0.23%	0.13%	3.45%	0.49%	0.87%
POPULATION	29,533,801	29,592,869	29,652,054	29,711,358	29,770,781	29,830,323	29,889,983	29,949,763	30,009,663	30,069,682	30,129,821	30,190,081
GROWTH RATE												
PENETRATION												
MOBILE DATA	91.08%	89.00%	90.37%	88.97%	88.85%	90.34%	87.25%	87.70%	85.72%	84.61%	88.49%	92.76%
MARKET SHARE For BROADBAND DATA OPERATORS												
AIRTELTIGO	23.71%	23.40%	22.44%	20.53%	18.78%	16.84%	15.60%	15.72%	16.17%	16.41%	15.54%	14.68%
SCANCOM (MTN)	59.42%	59.55%	61.13%	63.25%	65.09%	67.38%	68.35%	68.77%	68.76%	68.74%	70.73%	71.72%
VODAFONE MOBILE	15.94%	16.07%	15.46%	15.26%	15.16%	14.83%	15.07%	14.53%	14.08%	13.81%	12.72%	12.64%
GLO MOBILE	0.92%	0.98%	0.96%	0.96%	0.97%	0.94%	0.99%	0.98%	1.00%	1.04%	1.00%	0.96%
TOTAL	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**