INDUSTRY MARKET STATISTICS (4G OPERATORS SUBSCRIPTION FOR DECEMBER 2020)

4G DATA SUBSCRIPTION TREND 2020	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
SURFLINE	43,889	42,834	43,939	44,055	44,003	43,808	42,869	41,783	40,992	40,277	39,926	40,462
BLU	195	195	196	190								164
BROADBAND HOME	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056	1,056
MTN	2,352,910	2,369,604	2,536,114	2,518,159	2,718,790	2,884,949	2,988,553	3,186,533	3,396,872	3,647,445	3,792,189	4,118,191
VODAFONE	185,798	202,134	210,603	384,010	391,412	433,648	474,748	523,404	553,077	542,579	500,448	574,385
TELESOL	1,910	1,579	2,024	1,813	1,723	1,711	1,641	2,432	1,609	1,595	1,561	1,730
BUSY INTERNET							8,822	8,270	7,881	7,571	7,158	6,875
TOTAL	**2,585,758**	**2,617,402**	**2,793,932**	**2,949,283**	**3,156,984**	**3,365,172**	**3,508,867**	**3,755,208**	**3,993,606**	**4,232,952**	**4,335,180**	**4,742,863**
MONTH ON MONTH GROWTH		1.22%	6.74%	5.56%	7.04%	6.59%	4.27%	7.02%	6.35%	5.99%	2.42%	9.40%
MONTH ON MONTH GROWTH PER OPERATOR												
SURFLINE		-2.40%	2.58%	0.26%	-0.12%	-0.44%	-2.14%	-2.53%	-1.89%	-1.74%	-0.87%	1.34%
BLU		0.00%	0.51%	-3.06%	-100.00%							
BROADBAND HOME		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
MTN		0.71%	7.03%	-0.71%	7.97%	6.11%	3.59%	6.62%	6.60%	7.38%	3.97%	8.60%
VODAFONE		8.79%	4.19%	82.34%	1.93%	10.79%	9.48%	10.25%	5.67%	-1.90%	-7.76%	14.77%
TELESOL		-17.33%	28.18%	-10.42%	-4.96%	-0.70%	-4.09%	48.20%	-33.84%	-0.87%	-2.13%	10.83%
BUSY INTERNET								-6.26%	-4.70%	-3.93%	-5.46%	-3.95%
POPULATION	**30,250,461**	**30,310,962**	**30,371,584**	**30,432,327**	**30,493,192**	**30,554,178**	**30,615,286**	**30,676,517**	**30,737,870**	**30,799,346**	**30,860,944**	**30,922,666**
GROWTH RATE												
PENETRATION												
4G DATA	8.55%	8.64%	9.20%	9.69%	10.35%	11.01%	11.46%	12.24%	12.99%	13.74%	14.05%	15.34%
MARKET SHARE PER OPERATOR												
SURFLINE	1.70%	1.64%	1.57%	1.49%	1.39%	1.30%	1.22%	1.11%	1.03%	0.95%	0.92%	0.85%
BLU	0.01%	0.01%	0.01%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
BROADBAND HOME	0.04%	0.04%	0.04%	0.04%	0.03%	0.03%	0.03%	0.03%	0.03%	0.02%	0.02%	0.02%
MTN	90.99%	90.53%	90.77%	85.38%	86.12%	85.73%	85.17%	84.86%	85.06%	86.17%	87.47%	86.83%
VODAFONE	7.19%	7.72%	7.54%	13.02%	12.40%	12.89%	13.53%	13.94%	13.85%	12.82%	11.54%	12.11%
TELESOL	0.07%	0.06%	0.07%	0.06%	0.05%	0.05%	0.05%	0.06%	0.04%	0.04%	0.04%	0.04%
TOTAL	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**100.00%**	**99.86%**